



# ORACLE

## JD EDWARDS ENTERPRISEONE

JD Edwards EnterpriseOne is an integrated applications suite of cross-industry business tools used around the globe by small, medium and large enterprises that manufacture, construct, distribute, service or manage products, physical assets, real estate or operations. Built with a single database, pure-Internet architecture, and a common look and feel screen design to address local and global financial, CRM, human capital, manufacturing, supply chain, procurement, project, sales, service, and asset lifecycle operational business needs with embedded dashboards, analytics, and reporting. The JD Edwards EnterpriseOne suite of over 65 modules is comprehensive and supports process integration across a business.

### Customer Profiles

- ✓ Growing businesses with legacy or sub-tier one MRP or ERP systems
- ✓ Larger start-ups & corporate spin-offs
- ✓ Multi-nationals with global operations
- ✓ Midsize and large enterprises

### Products and Platforms

Releases	8.12 (GA April 2006); Tools 8.97 (GA November 2007 (for 8.9 → 8.12))			
Databases	Oracle, IBM DB2, Microsoft SQL Server			
Hardware	IBM System i IBM System p	IBM System x Sun UltraSPARC	HP ProLiant HP Integrity	Wintel and Intel (Dell and others)
Operating System	IBM i5/OS IBM AIX	Windows Server Windows XP, Vista	Sun Solaris HP-UX	Oracle Enterprise Linux Red Hat Enterprise Linux
Client Browsers	Microsoft Internet Explorer		Mozilla Firefox	

### Customer Business Focus (% of overall product customer base by count)

Industry	Segment
Manufacturing and Distribution (50%)	Medical Devices, Wholesale Distribution, Life Sciences, Industrial Manufacturing (discrete and process), Automotive Suppliers, Consumer Packaged Goods, Food and Beverage Producers
Projects and Services (22%)	Engineering and Construction, Homebuilding, Government Contracting, Public Sector
Asset Intensive (17%)	Commercial Real Estate, Mining, Natural Resources, Oil and Gas, Chemicals and Lubricants

### Product Points of Interest

- All accounting lines go to one database
- Extensive G/L, A/R, A/P, pricing, fixed asset, budgeting, cash and expenses capabilities
- Multi-mode manufacturing supporting discrete fabrication and process activities including ETO, CTO, MTS, MTO
- PDM, ECO, BOM, shop floor planning
- Service and warranty management
- Real estate management and forecasting
- Kanban (six types), quality, requirements
- Embedded CRM and HCM
- Lean, demand-driven manufacturing and supply chains for global fabrication
- WBS projects; contract and service billing
- Integrated enterprise workflow
- SOX and compliance support
- RFID, ASN, VMI, ATP, CTP, RMA
- Sub-contract engineering and construction
- Sales and operations planning integrated across all business activities
- Sales force automation with mobile support
- Self-service for requisitions, customers, suppliers, employees and managers
- Web-based employee recruitment
- Analytics, dashboards, reporting, BI, KPI
- Multiple languages and localizations
- Order-to-cash processes; advanced pricing

### Resources on the Internet

JD Edwards EnterpriseOne general information, customer stories, product data sheets and more [www.oracle.com/applications/jd-edwards-enterpriseone.html](http://www.oracle.com/applications/jd-edwards-enterpriseone.html) (public access)

### Release Highlights

Release 8.11 (2004)	Release 8.11 SP1 (2005)	Release 8.12 (2006)
<ul style="list-style-type: none"> <li>▪ Pure Internet Architecture</li> <li>▪ Demand Flow® Manufacturing</li> <li>▪ Embedded CRM sales &amp; service</li> <li>▪ Pay when paid</li> <li>▪ Sales and operations planning</li> <li>▪ Requisition self-service</li> <li>▪ Compliance solutions</li> <li>▪ Customer self-service</li> <li>▪ License plating</li> <li>▪ Lean forecasting</li> <li>▪ Lean execution</li> </ul>	<ul style="list-style-type: none"> <li>▪ Usability &amp; performance improvements</li> <li>▪ Tools updates</li> <li>▪ ESU consolidation</li> <li>▪ HCM leave administration</li> <li>▪ CRM enhanced searching</li> <li>▪ Fusion middleware support</li> <li>▪ ETO workbench</li> </ul>	<ul style="list-style-type: none"> <li>▪ Operational Sourcing</li> <li>▪ Plant Manager's Dashboard</li> <li>▪ Financial Management and Compliance Console</li> <li>▪ Grower Management</li> <li>▪ Grower Pricing and Payments</li> <li>▪ Blend Management</li> <li>▪ Transportation sequencing</li> <li>▪ Pricing matrix</li> <li>▪ GDPDU taxes</li> <li>▪ Fixed asset regulations</li> <li>▪ Activities homepage</li> </ul>

### By the Numbers

- 1 integrated database & system
- 2 technology stack options
- 3 database choices
- 5 new modules in 2006
- 7 OBA solutions from Oracle
- 9 operating system choices
- 13 functional business areas
- 20 new applications since 2004
- 22 % customers in projects & services
- 31 years JD Edwards products
- 50 % customers in M&D
- 66 applications modules
- 86 business segments
- 104 countries with customers
- 1,040 enhancements in 3 releases
- 25,000 + seats at largest customer

Table A – JD Edwards EnterpriseOne Applications Footprint

Financial Management	Human Capital Management
<ul style="list-style-type: none"> <li>Financial Management                             <ul style="list-style-type: none"> <li>General Ledger (G/L)</li> <li>Accounts Payable (A/P)</li> <li>Accounts Receivable (A/R)</li> <li>Fixed Asset Accounting</li> <li>Advanced Cost Accounting</li> </ul> </li> <li>Expense Management</li> </ul>	<ul style="list-style-type: none"> <li>HCM Foundation</li> <li>Human Resources Management</li> <li>Human Resources Self-Service (Manager and Employee)</li> <li>Time and Labor</li> <li>Payroll (USA, CAN, ANZ)</li> <li>eRecruit</li> </ul>
Analytics and Business Intelligence	Customer Relationship Management
<ul style="list-style-type: none"> <li>Plant Manager's Dashboard*</li> <li>Financial Mgt Compliance Console*</li> </ul>	<ul style="list-style-type: none"> <li>Branch Scripting</li> <li>Case Management</li> <li>CRM Foundation</li> <li>Customer Self-Service</li> <li>PIM Synch</li> <li>Sales Force Automation</li> <li>Sales Order Management</li> <li>Service Management</li> <li>Service Management Foundation</li> <li>Solution Advisor</li> </ul>
Order Management	
<ul style="list-style-type: none"> <li>Advanced Pricing</li> <li>Agreement Management</li> <li>Configurator</li> <li>Demand Scheduling Execution</li> <li>Product Variants</li> <li>Sales Order Management</li> </ul>	
Manufacturing	Supply Management (Procurement)
<ul style="list-style-type: none"> <li>Manufacturing Management                             <ul style="list-style-type: none"> <li>Shop Floor</li> <li>PDM</li> <li>ETO Foundation</li> <li>Lean Execution</li> </ul> </li> <li>Configurator</li> <li>Requirements Planning</li> <li>Quality Management</li> <li>Demand Flow® Manufacturing</li> </ul>	<ul style="list-style-type: none"> <li>Advanced Pricing</li> <li>Agreement Management</li> <li>Buyer Workspace</li> <li>Operational Sourcing*</li> <li>Procurement &amp; Subcontracts Mgmt</li> <li>Product Variants</li> <li>Requisition Self-Service</li> <li>Supplier Self-Service</li> </ul>
Supply Chain Execution (Logistics)	Supply Chain Planning
<ul style="list-style-type: none"> <li>Advanced Stock Valuation</li> <li>Bulk Stock Inventory</li> <li>Inventory Management</li> <li>RFID Processor</li> <li>Transportation Management</li> <li>Warehouse Management</li> </ul>	<ul style="list-style-type: none"> <li>Order Promising</li> <li>Production Distribution &amp; Planning</li> <li>Production Planning</li> <li>Strategic Network Optimization</li> <li>Supply Chain Business Modeler</li> </ul>
Food and Beverage Producers	Capital Asset Management
<ul style="list-style-type: none"> <li>Grower Management*</li> <li>Grower Pricing and Payments*</li> <li>Blend Management*</li> </ul>	<ul style="list-style-type: none"> <li>Capital Asset Management</li> <li>Condition Based Maintenance</li> <li>Equipment Cost Analysis</li> <li>Preventive Maintenance</li> <li>Resource Assignments</li> </ul>
Real Estate and Home Construction	Project Management
<ul style="list-style-type: none"> <li>Advanced Real Estate Forecasting</li> <li>Real Estate Management</li> <li>Homebuilder</li> </ul>	<ul style="list-style-type: none"> <li>Project &amp; Gov't Contract Accounting▲</li> <li>Contract and Service Billing</li> <li>Project Change Management</li> <li>Project Costing</li> </ul>

Table B – JD Edwards EnterpriseOne Tools and Technology Footprint

Oracle Technology Foundation	IBM Technology Foundation
JD Edwards EnterpriseOne Tools	JD Edwards EnterpriseOne Tools
Web Services Gateway	Web Services Gateway
Crystal Reporting	Crystal Reporting
Apps Server Java	WebSphere Apps Server
Apps Server Portal	WebSphere Portal
Apps Server Integration B2B	Universal Database (DB2)
Apps Server Single Sign-On	
Apps Server Web Cache	
Database Standard Edition	
BPEL Process Manager	
Business Activity Monitor	
BI Discoverer	
BI Publisher-JD Edwards EnterpriseOne*	

\* New in Release 8.12 ▲ New module planned for Release 9.0

Table C – Localizations and Languages from Oracle

Localizations		Languages
North America		Global
<ul style="list-style-type: none"> <li>United States</li> </ul>	<ul style="list-style-type: none"> <li>Canada</li> </ul>	<ul style="list-style-type: none"> <li>Arabic</li> <li>Chinese (simplified)</li> <li>Chinese (traditional)</li> <li>Czech</li> <li>Danish</li> <li>Dutch</li> <li>English</li> <li>Finish</li> <li>French</li> <li>French (Canada)</li> <li>German</li> <li>Greek</li> <li>Hungarian</li> <li>Italian</li> <li>Japanese</li> <li>Korean</li> <li>Polish</li> <li>Portuguese (Brazil)</li> <li>Russian</li> <li>Spanish</li> <li>Swedish</li> <li>Turkish</li> </ul>
Latin America		
<ul style="list-style-type: none"> <li>Argentina</li> <li>Brazil</li> <li>Chile</li> <li>Colombia</li> </ul>	<ul style="list-style-type: none"> <li>Ecuador</li> <li>Mexico</li> <li>Peru</li> <li>Venezuela</li> </ul>	
Asia Pacific		
<ul style="list-style-type: none"> <li>Australia</li> <li>China</li> <li>India</li> </ul>	<ul style="list-style-type: none"> <li>Japan</li> <li>Taiwan</li> </ul>	
Europe		
<ul style="list-style-type: none"> <li>Austria</li> <li>Belgium</li> <li>Czech Rep</li> <li>Denmark</li> <li>Finland</li> <li>France</li> <li>Germany</li> <li>Hungary</li> <li>Ireland</li> </ul>	<ul style="list-style-type: none"> <li>Italy</li> <li>Netherlands</li> <li>Norway</li> <li>Poland</li> <li>Russia</li> <li>Spain</li> <li>Sweden</li> <li>Switzerland</li> <li>United Kingdom</li> </ul>	

Table D – Product History

JD Edwards Corporation	1977 - March	JD Edwards Corporation founded
	1984 - March	JD Edwards World launched
	1996 - September	OneWorld: First release of JD Edwards EnterpriseOne
	2000 - September	First release of Xe; early JD Edwards EnterpriseOne family
PeopleSoft	2002 - June	Customer Self-Service, Supplier Self-Service, Buyer Workspace
	2003 - June	JD Edwards acquired by PeopleSoft
	2003 - September	350 enhancements; 1 new module; mobile sales, contract/service billing
	2004 - March	Tools 8.92
	2004 - June	140 enhancements; 6 new modules; HCM, RFID, ECA
	2004 - December	250 enhancements; 7 new modules; Internet architecture; CRM, DDM
	2005 - January	PeopleSoft acquired by Oracle
	2005 - September	200 enhancements; Fusion M/W; HCM, improved performance
	2005 - November	JD Edwards EnterpriseOne biz op
	2006 - April	6 new products, HCM, advanced pricing, transportation sequencing
Oracle	2007 - May	JD Edwards unit formed
	2007 - November	Broad set of new features that enhance many tools capabilities
	FY09 (planned)	Continued Oracle investment in JD Edwards EnterpriseOne

Table E – Oracle Business Accelerators for JD Edwards EnterpriseOne (OBA) from Oracle

Core Suites	CDK
<ul style="list-style-type: none"> <li>CRM</li> <li>Financial Mgt</li> <li>Human Capital Mgt</li> <li>Manufacturing</li> <li>Supply Chain Mgt</li> </ul>	Use Configuration Development Kit (CDK) to build Oracle Business Accelerators, streamline multi-national and instance rollouts and simplify system administration.

Table F – Oracle Solution Footprint (Oracle Fusion Edition) Products for JD Edwards EnterpriseOne

Oracle Transportation Mgt	Demantra Trade Promotions
Siebel On Demand	Demantra Demand Mgt